Alne "A.J." Jannat-Khah

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Education

University Of Southern California USC, Iovine and Young Academy- California | Masters in Integrated Design, Business and technology (2025-2027)

Depaul University, Driehaus College of Business -Chicago | Bachelor of Science in Business and Entrepreneurship (2009-2013)

Areas of Expertise

- Content Creation & Video Production
- Cross-department Collaboration
- Contract Negotiation & IP Management
- Strategic Marketing & Brand Growth
- Live Production & Field Coordination
- Customer Relationship Management
- Audio Engineering & Equipment Management
- Team Development & Mentoring
- Digital Marketing Strategies

Professional Experience

Creative Director | New Frontier Comics, Studio City, CA

08/2022 - Present

- Negotiated intellectual property agreements and communicated with legal teams to protect creative assets.
- Spearheaded collaborations with writers, illustrators, and designers to maintain cohesive storytelling and brand vision
- Conceptualized and led the creation of visual narratives for multimedia comic book projects, translating creative ideas into compelling content.
- Directed end-to-end production of promotional videos and digital animations, utilizing Adobe Creative Suite tools to
 produce high-quality assets for diverse platforms. Growing the company production rate 120% and Released Comics
 across the United states and Canada.

Camera Operator, Field Producer, & Audio Engineer | FCF, Atlanta, GA

02/2021 - 05/2022

- Coordinated with NBC and Twitch broadcast teams to deliver seamless live sports productions, contributing to pregame and post-game shows to over 2.4 Million Fans worldwide.
- Captured high-quality game footage and celebrity media performances through expert camera operation and audio engineering.
- Set up and maintained audio equipment, ensuring optimal sound capture and front-of-house mixing during events.
- Interacted with high-profile talent, fostering strong relationships and supporting media deliverables.

IEM Engineer | We The Kings, Nationwide Tours.

08/2020 - 02/2021

- Delivered exceptional audio experiences for a multi-platinum band during nationwide arena tours to over 5 million fans world wide.
- Managed in-ear monitoring systems, optimized audio levels, and resolved technical issues to ensure seamless performances.
- Ensured timely and efficient setup, tuning, and breakdown of band equipment for live shows.
- Conducted meticulous soundchecks and collaborated closely with band members to tailor audio mixes.

Marketing Associate | Plug In and Pour, Atlanta, GA

11/2016 - 01/2020

- Developed and executed digital and product placement strategies for a start-up beer dispensing company entering the U.S. market. Reaching over 2.4 million customers and potential customers.
- Secured product placement in Blue Mountain State: The Rise of Thadland, generating significant brand exposure.
- Cultivated partnerships with advertising and product placement partners, negotiated and secured over \$12M in sales, earning \$2M in gross profit per year by conducting business data analysis and financial modeling to identify global strategic sales opportunities. Managed to sell to major Companies including Busch Gardens and Sea World.
- Created compelling website content and marketing collateral to enhance brand visibility. Secured partnerships with top brands, driving a 35% increase in audience engagement across digital platforms.

Founder, Bassist & Chief Marketing Officer | MAKEOUT / Sleep On It, Chicago, IL. 02/2012 - 03/2021

- Spearheaded state-by-state tours and fierce marketing campaigns on social media, resulting in 200,000+ Spotify listeners and significant brand recognition. Multiple Billboard award winner.
- Coordinated visually impactful campaigns, leading to a \$200,000 record deal and \$150,000 music video option. Wrote, directed, and filmed 15 music videos for Vevo, YouTube, and iTunes, generating substantial ad revenue over 6 years.
- Negotiated and secured contracts with record labels, booking agencies, and touring companies, maximizing revenue during national and international tours
- Grew touring merchandise revenue by 60% through targeted promotions and optimized event sales strategies.